

APPENDIX 7.9

CURRENT RATES

The current rates for all facilities at Lake Berryessa can be viewed at the following web address: <http://www.usbr.gov/mp/berryessa/prospectus.html>.

Once at the above web page please scroll down to find the heading titled “2005 Rate Comparability Study” and then the rate information on any of the seven concession areas can be independently reviewed by clicking on the desired location(s). The information is not just a simple listing of the rates but is the full Rate Comparability Study performed by Reclamation and used for the 2005 and 2006 rate approval actions. This will also provide important information to all bidders in regard to the rate comparability process and allow examination of how facilities and rates compare to dozens of similar types of resort, marina, campground/RV, and lodging (cabins, bungalows, motels, & hotels) operations throughout North/Central California from Lake Tahoe to the Coast and from Lake Shasta south to the Delta and reservoirs in Stanislaus and Calaveras counties east of Modesto.

Existing concessionaires have identified a need to begin acquiring additional revenue to set aside for use in covering some of the costs of the upcoming removal of various facilities and general area clean up at the time of contract expiration (2008/2009). Reclamation has relaxed the rate approval requirements beginning in the 2007 visitor season and so actual rates will actually be somewhat higher than indicated by the above ‘Rate Comparability Study’. These current rates should be looked at as an aberration and not indicative of comparable rates. Bidders should review the above ‘Rate Comparability Study’ and consider it as representative of what current rates should be without this special dispensation.

In regard to the establishment of rates to the public for the upcoming concession contract(s) all bidders should assume that the process used in the 2005 ‘Rate Comparability Study’ will continue. Available at the above website is also the Rate Approval Program document from Reclamations Concession Management Manual.